



Sharda Motor Industries Ltd.

SMIL: BSE/NSE: 24-25/2405

24th May, 2024

BSE Limited

Department of Corporate Services
Pheroze Jeejeebhoy Towers
Dalal Street, Mumbai - 400 001

(SCRIP CODE - 535602)

National Stock Exchange of India Limited

Exchange Plaza, 5th Floor
Plot No. C/1, G Block
Bandra - Kurla Complex, Mumbai - 400 051

(Symbol - SHARDAMOTR) (Series - EQ)

Sub: Announcement under regulation 30 of SEBI (Listing Obligations and Disclosure Requirement) Regulations, 2015

Ref: Submission of Investors Presentation on the Operational & financial performance for quarter ended 31st March, 2024

Dear Sir / Madam,

Please find enclosed Investor Presentation with regard to the announcement of the unaudited Financial Results (Standalone and Consolidated) of the Company for the quarter ended 31st March, 2024.

The said presentation is available on the website of the Company i.e. www.shardamotor.com

This is for your information and records please.

**Thanking You,
Your's Faithfully**

**Iti Goyal
Asst. Company Secretary
and Compliance Officer**

Encl. as above



**SHARDA MOTOR
INDUSTRIES LIMITED**

Investor Presentation

May 2024



www.shardamotor.com

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Company Overview



★ India's largest manufacturer of emission control systems

~30% market share for passenger vehicles in India

~1 Million Units annual installed capacity

25+ years of experience in manufacturing emission control systems

Joint Venture with **Purem** **PUREM**
by Eberspächer

★ Catering to a customer base across segments

Emission control systems, suspension systems, Specialized Roof systems



PVs



Farm Equipment



CVs



Gensets

Catered to both marquee domestic as well as international customers

★ Best-in-class manufacturing facilities

Sharda Motor Domestic Presence



Manufacturing facilities across locations in four states of India at the heart of India's auto clusters



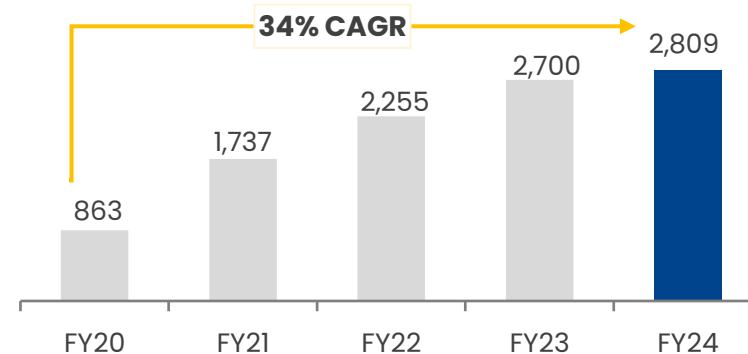
'State-of-the-Art' R&D center located at Mahindra World City, Chennai, TN



Dedicated Design & Development center at Namyang, South Korea

★ Strong Financials enabled by operational excellence

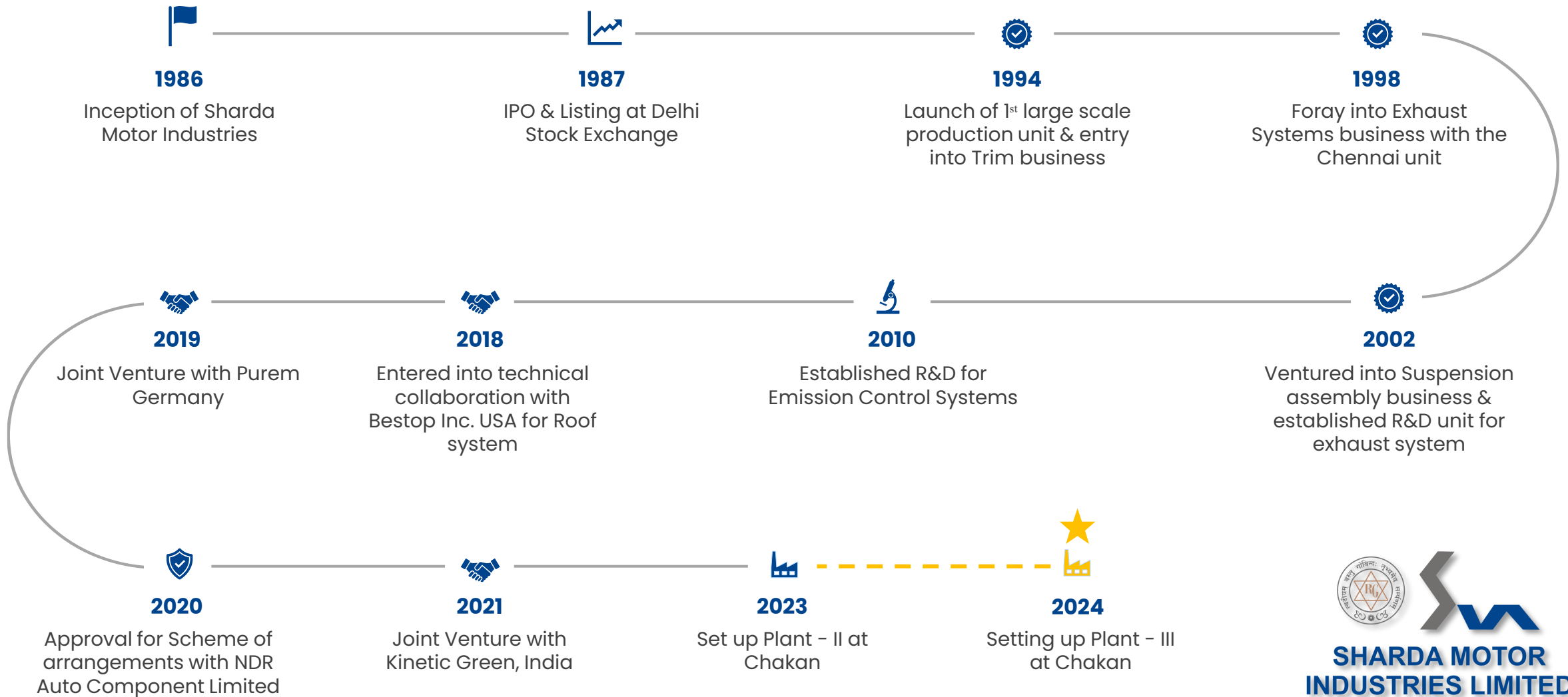
Consolidated Revenue from Operations (INR crs)



13%
FY24 EBITDA Margin

10%
FY24 PAT Margin

39%
FY24 ROCE



Multiple Industry Growth Catalysts



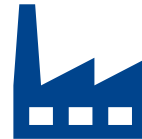
- Emission norms continue to tighten across vehicle segments – new norms such as TREM V to present a huge opportunity for Sharda Motor
- RDE Norms have enabled Sharda Motor to increase content per vehicle between 10-15%

Market leadership enabled through best-in-class technology



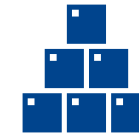
- Market share of ~30% for emissions control systems in India for passenger vehicles
- One of the few players with technology for advanced emission systems in line with global standards has enabled empanelment with marquee customers

Modern Infrastructure Geared for growth



- Best-in-class manufacturing facilities located at the heart of India's auto clusters
- Dedicated R&D facility in Chennai and a Design & Development Facility at Namyang, South Korea
- Future ready manufacturing capabilities

Diverse product portfolio



- Consistently evolving product portfolio to keep up with changing emission norms
- Growing lightweighting business to aid in diversification efforts

Attractive Financial Metrics

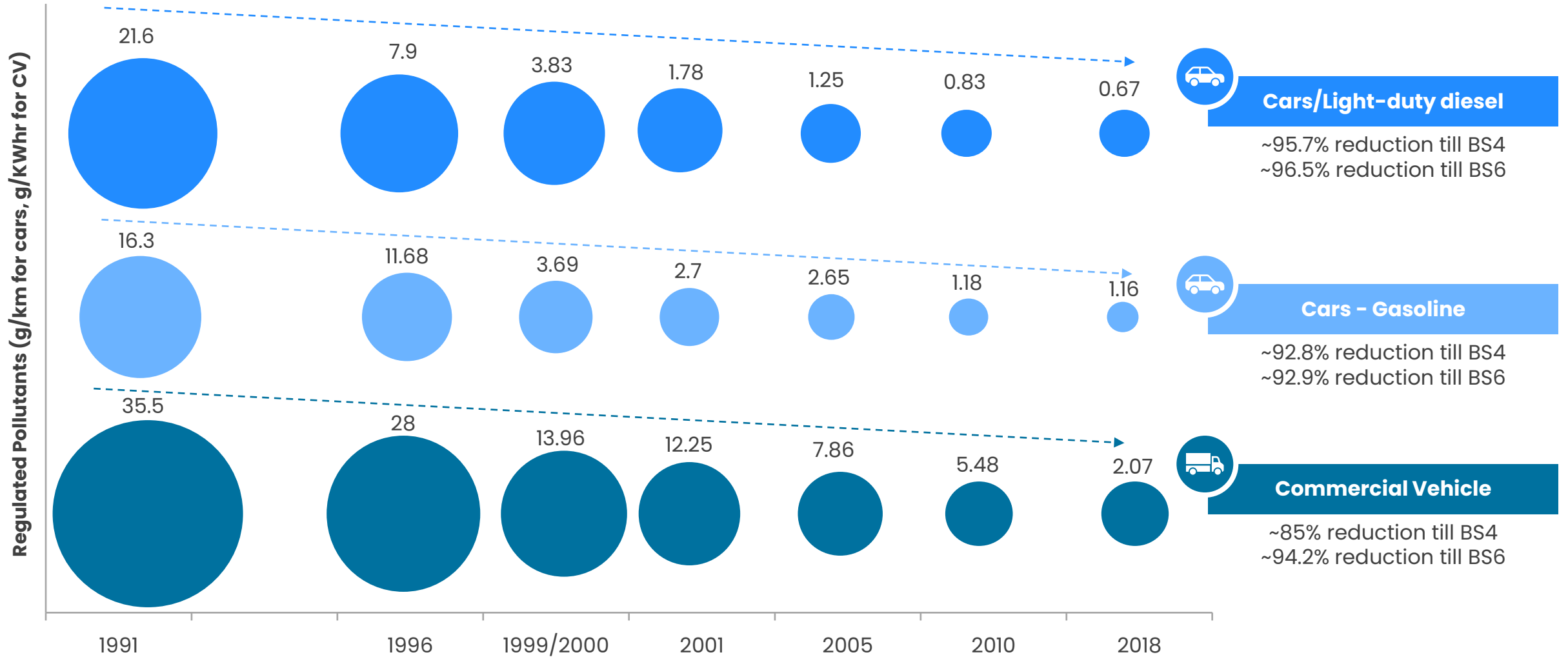


- Demonstrated strong revenue growth CAGR of >30% between FY20-FY24
- Steady state EBITDA margins >10%
- High return ratios and capital efficiency ratios

Emission norms in India have been tightening steadily since the 1990's...



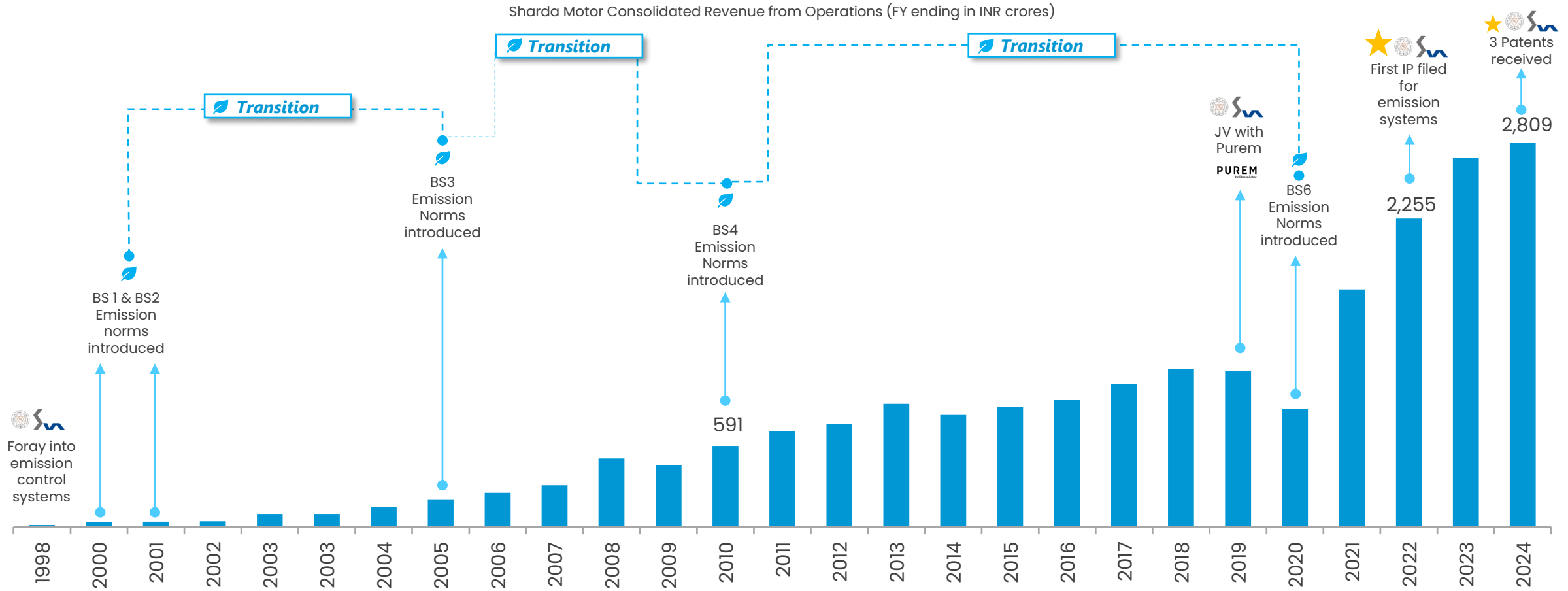
Since the introduction of emission norms for 4 wheelers in 1991, target aggregate pollutants have been declining steadily...



...with Sharda Motor at the forefront of major changes in emission norms over the years...



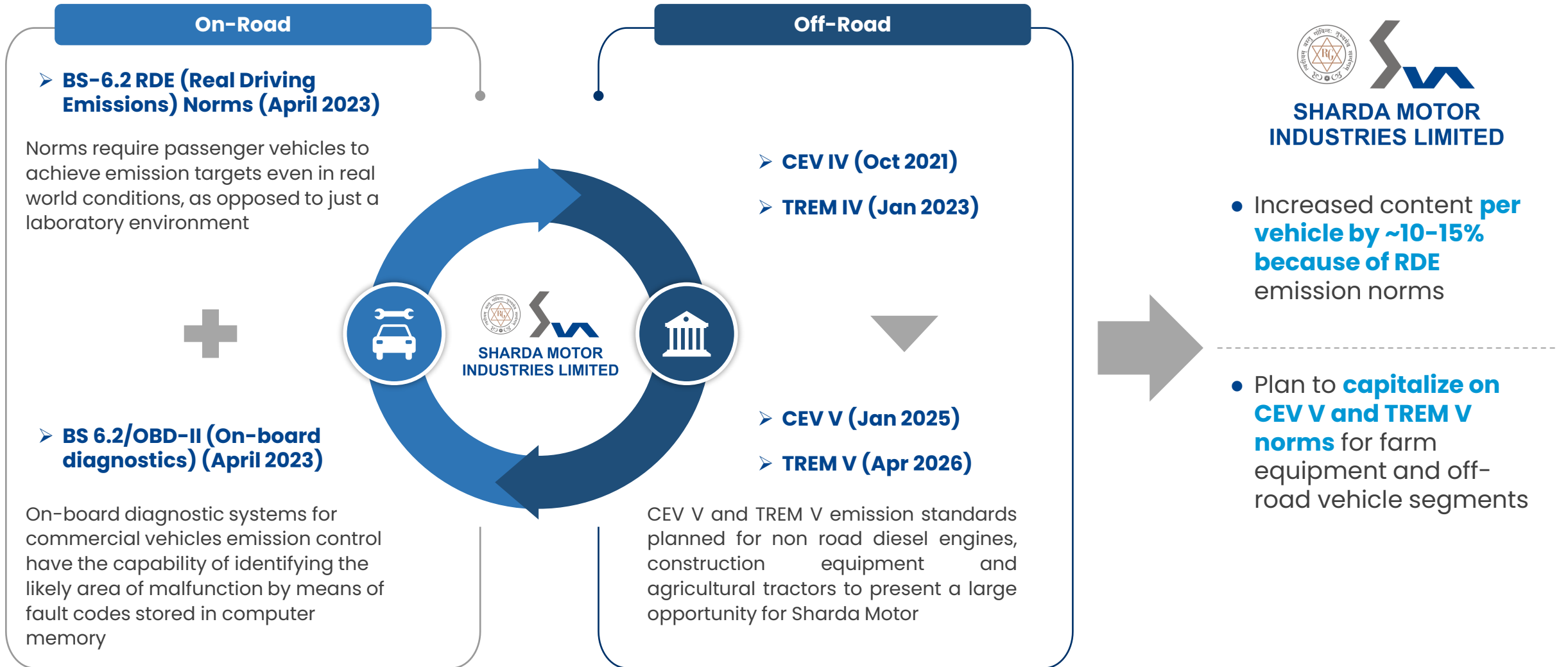
Despite changing emission norms, Sharda Motor has been consistently adding scale, capabilities and customers over the years



Sharda Motor has transformed from an assembly house to the only domestic technology provider for emission control systems

Market leadership

On-road and off-road legislations have opened up a plethora of opportunities for Sharda Motor leading to increase in content per vehicle





Experience having served OEMs in all vehicle segments



Capabilities across the value chain



State-of-the-art manufacturing facilities located at the heart of India's automotive clusters



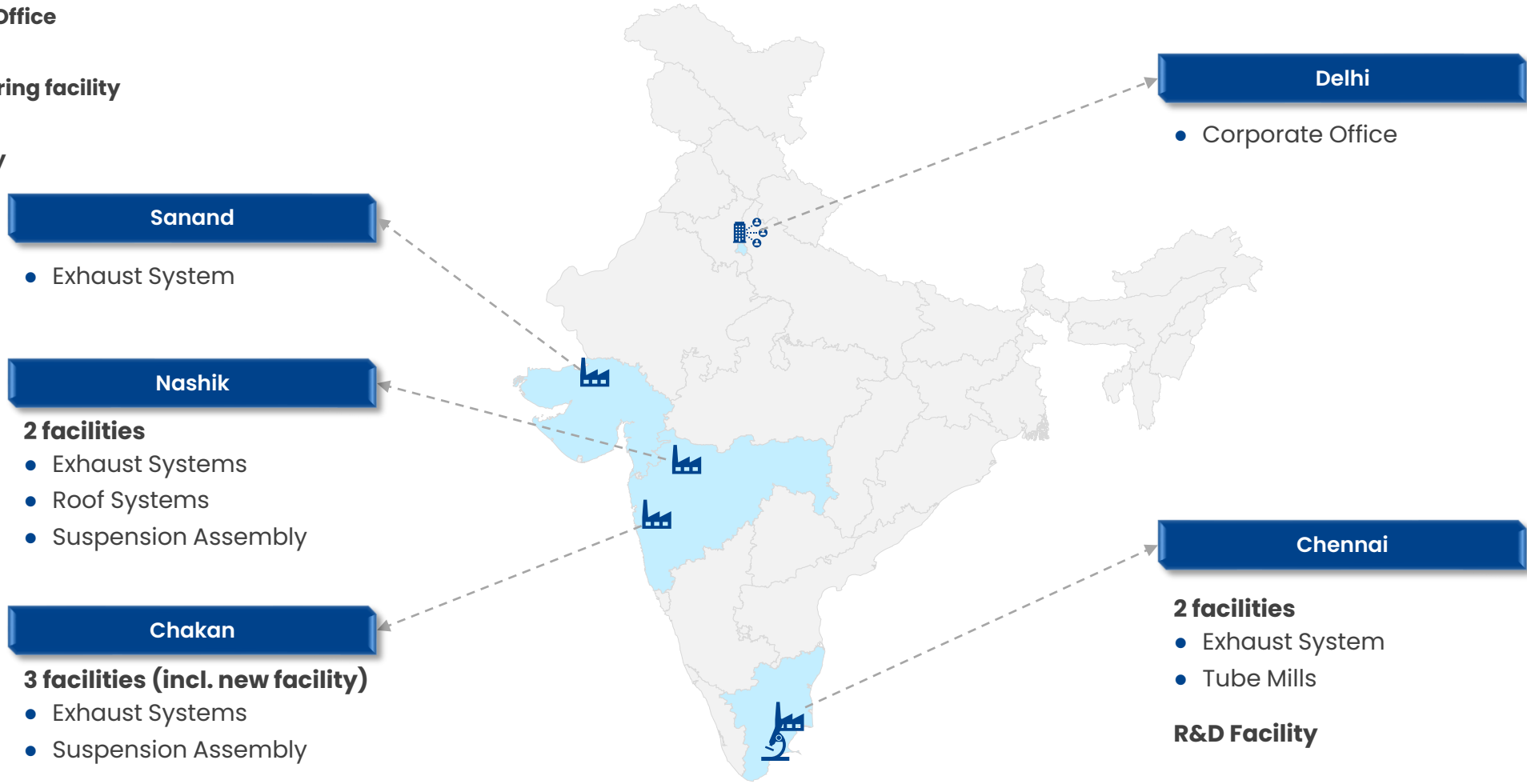
Corporate Office



Manufacturing facility



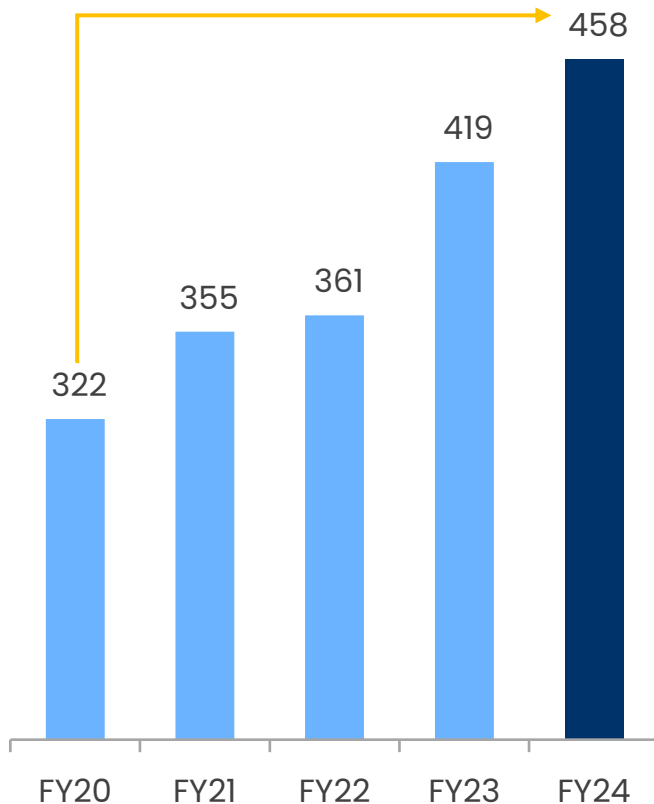
R&D Facility



'State-of-the-Art' manufacturing facilities across locations in four states of India

Sharda Motor has invested in its units

Gross Tangible Assets (INR crores)



Fully-backward integrated manufacturing facilities ready for incremental growth without capex

Tube Mill Manufacturing – (Backward Integration)

- Wide product range of ERW tubes in the industry conforming to national / global standards & customer specific requirements.
- Centralized manufacturing unit at SMIL-MWC for the ERW Tubes for serving national market with two facilities with diverse diametrical manufacturing capabilities.



Stamping Facilities

- Stamping facilities spread across Chennai, Nashik and Sanand
- 53 stamping machines located across India



Welding Capabilities

- DC Welding, DC Pulse Welding, CMT Welding and Micro MIG welding capabilities
- Improved quality to meet transition requirements to BSVI standards



Testing & Prototyping Facilities

- End-to-end testing capabilities, fully equipped with hot vibration lab, flow lab, semi anechoic chamber, thermal lab, engine testing lab and prototyping shop





State-of-the-art R&D facility at Chennai



Established R&D unit for **exhaust system in 2002 and emission system 2010** at Mahindra World City, Chennai



A state-of-the-art facility to **Design, Simulate, Testing and Prototype** of exhaust system for PVs & CVs as well as non-automotive applications



R&D Centre has the full capabilities to cater to **various emission norms ranging from BS6, BS6.2, TREM5, STAGE5, TIER4 & TIER5**



100+ Trained and skilled engineers for Design, CFD, FEA & Acoustics



IATF 16949-2016 Certification



Design & Development Center at Namyang



Established for exhaust systems in Hwaseong-si, Gyeonggi-do in 2011 and **working with HMC/ HMI Research Institute and Sharda Motor's INDIA R&D for exhaust systems.**



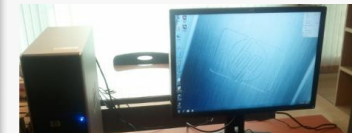
4 trained and experienced engineers with **over 20 years of design, CFD and testing experience**



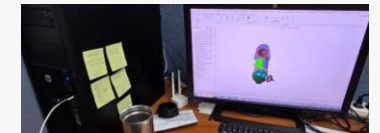
Siemens SCADAS Mobile (Acoustic test machine)



DAQ (RLDA test machine)

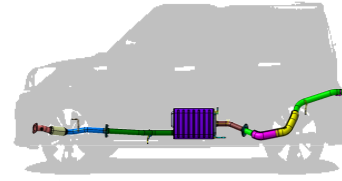


CATIA (design tool)



PRO-E (design program)

...has helped Sharda Motor's product portfolio evolve significantly over time



- Sharda Motor beginning to develop products by leveraging in-house technology
- Established state-of-the-art R&D facility

- Fully developed capabilities for cold-end system in 2016
- Fully developed hot-end systems from 2019
- Successful development of BS6 programs through TA as well as own capabilities

- Successful transition from BS6 & BS6.2
- Advance development and IP creation (6 IPs) - EATS
- Developed RDE Capabilities
- Reduced development iterations

- Innovation/Technology – Exhaust & Adjacent Products
- TREM V products already developed by Sharda Motor

Sharda Motor manufactured Build to Print Products



★
SMIL becomes a preferred partner to all Indian OEM

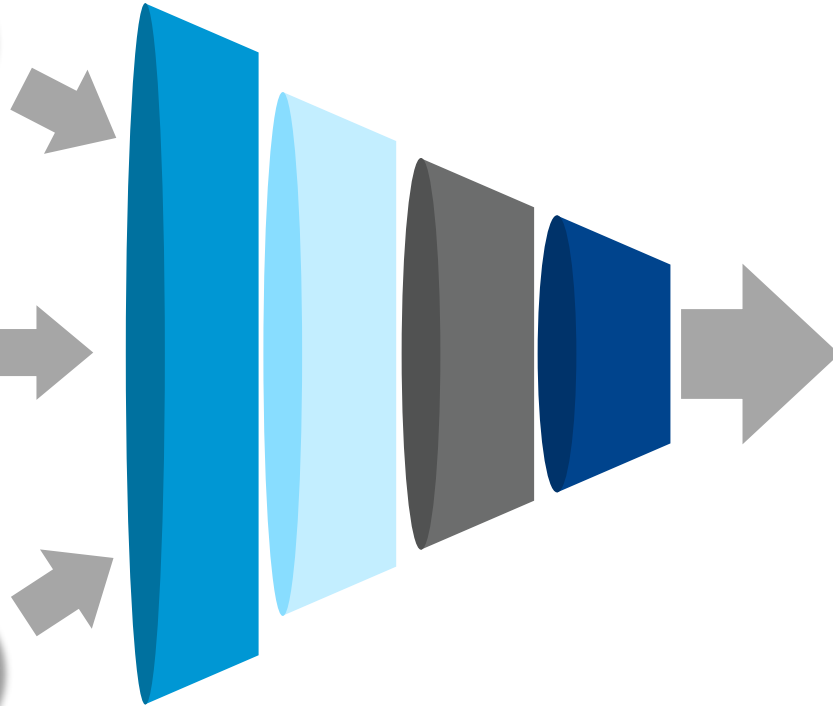
Capital steadily invested over the years to build competencies in R&D



Documented Standard, Testing & Analysis Procedures and PLM system



Strong culture of engineering and continuous business focused innovation across the value chain



SHARDA MOTOR INDUSTRIES LIMITED

Sharda Motor has filed 9 IPs in last 2 years and 3 patents granted



IP - 01

Exhaust Micro-perforated Patch Patent Granted



IP - 02

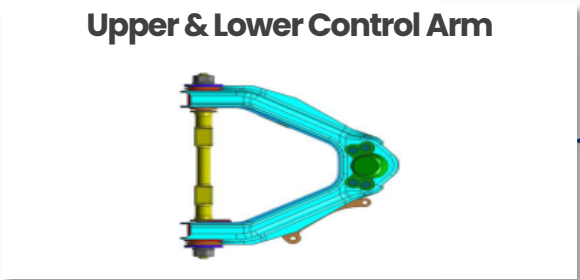
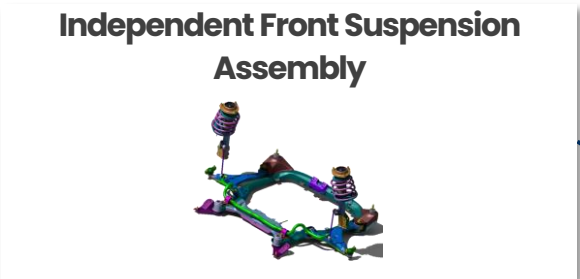
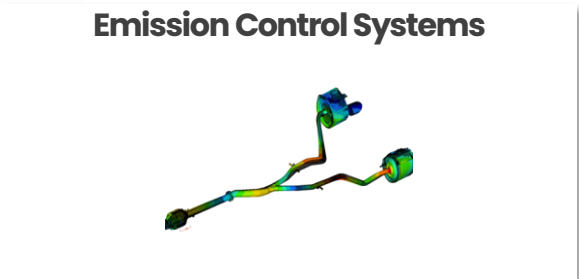
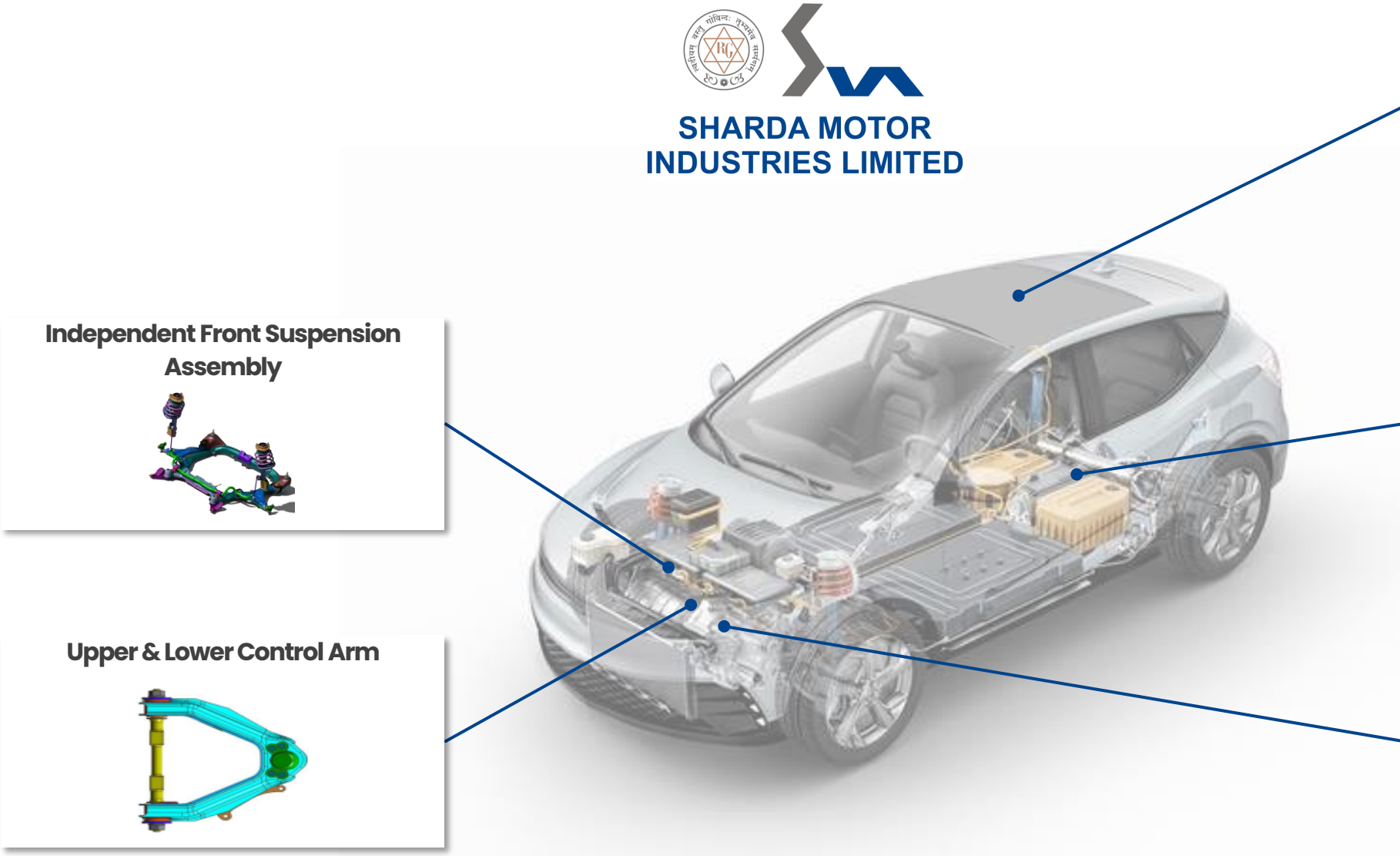
Exhaust Variable Valve (Mechanical) Patent Granted



IP - 03

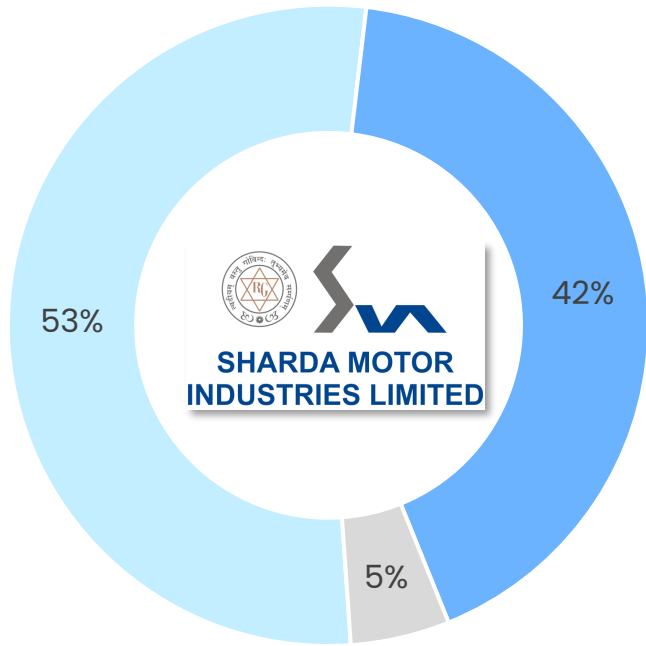
Splinted Tail Trim (Y-Tail) Patent Granted

Today, Sharda Motor has a diverse portfolio of product offerings...



Catering to customers across vehicle segments

FY24 Consolidated Revenue from Operations split by end-user vehicle segment (%)



■ PV ■ CV ■ Others

Even split in revenues between passenger vehicles and commercial vehicles insulates business from cyclicity specific to vehicle segments

Sharda Motor is well recognized by its customers for its quality and reliability

<p>2023</p> <p>Silver Award Winner – Renovative Category</p>	<p>2021</p> <p>Special appreciation BS6 by Mahindra & Mahindra</p>	<p>2021</p> <p>Silver award in Business Alignment Category by Ashok Leyland</p>
<p>2015</p> <p>Mahindra Supplier Excellence Award for Business Partner of the Year</p>	<p>2014</p> <p>Mahindra & Mahindra Annual Commodity Award</p>	<p>2013</p> <p>Cummins India ABO Supplier Conference Award for Best Continuous Improvement</p>
<p>2005</p> <p>Hyundai Merit Award for BEST CO-OPERATION</p>	<p>2004</p> <p>Hyundai Merit Award for BEST CO-OPERATION</p>	<p>2004</p> <p>Hyundai Appreciation Certificate</p>



Key Growth Strategies



Capitalizing on TREM V regulations to increase revenues from Agri & Off-highway segments



Increasing revenues from commercial vehicle segment, specifically focusing on the 3-4-liter segment



Capitalizing on theme of 'China+1' and grow revenues from overseas customers as OEMs seek to diversify their supply chains



Capitalize on the megatrend of lightweighting and expand lightweighting vertical starting from control arms and suspension assemblies



Leverage debt free status and surplus cash to focus on inorganic growth opportunities focused on powertrain agnostic products

Focused strategy to increase revenues from CVs & Farm Equipment segments

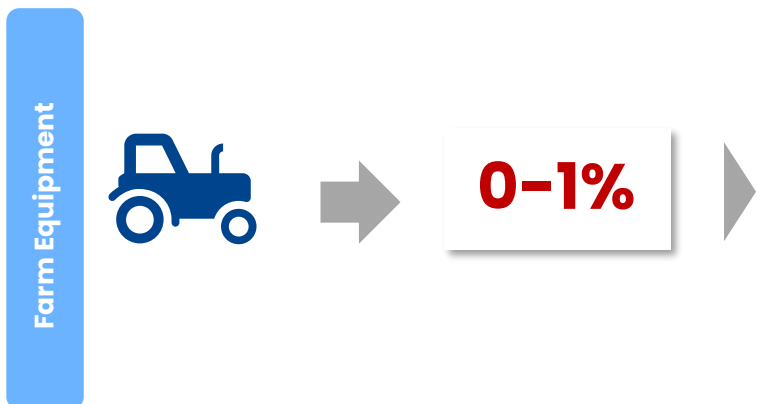


Segments least affected by electrification...

Estimated EV Penetration by 2028 %

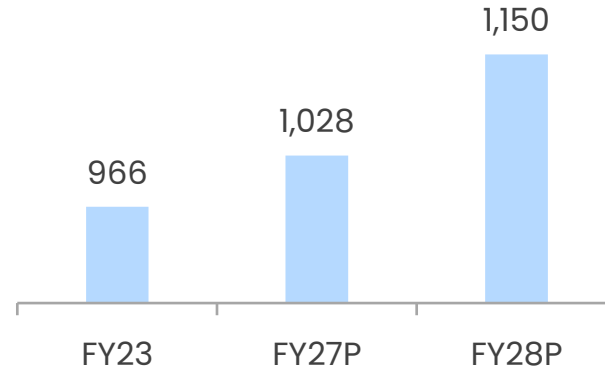


Estimated EV Penetration by 2028 %

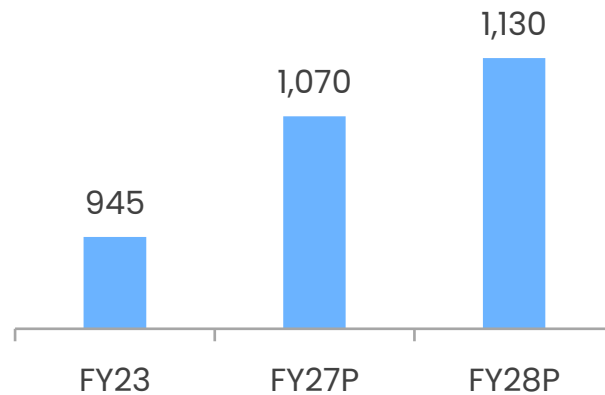


...with robust growth estimates going forward

Domestic CV Sales ('000 units)



Domestic Tractor Sales ('000 units)



Sharda is expected to leverage its newly developed capabilities in CV Emissions to capitalize on growth in CV Segment



TREM V emission norms are expected to drive demand for emission control systems for Farm Equipment Category





Over the last few years, on the back of supply chain issues led by the COVID-19 pandemic and trade war shocks, trade relations between US, EU and China have been disrupted. As OEMs seek to diversify supply chains – **Indian manufacturers could step in as an alternative across categories and establish a competitive advantage**

Analysis of non-nearshore auto component imports into USA and Europe – enormous potential for Indian players to pry market share from China

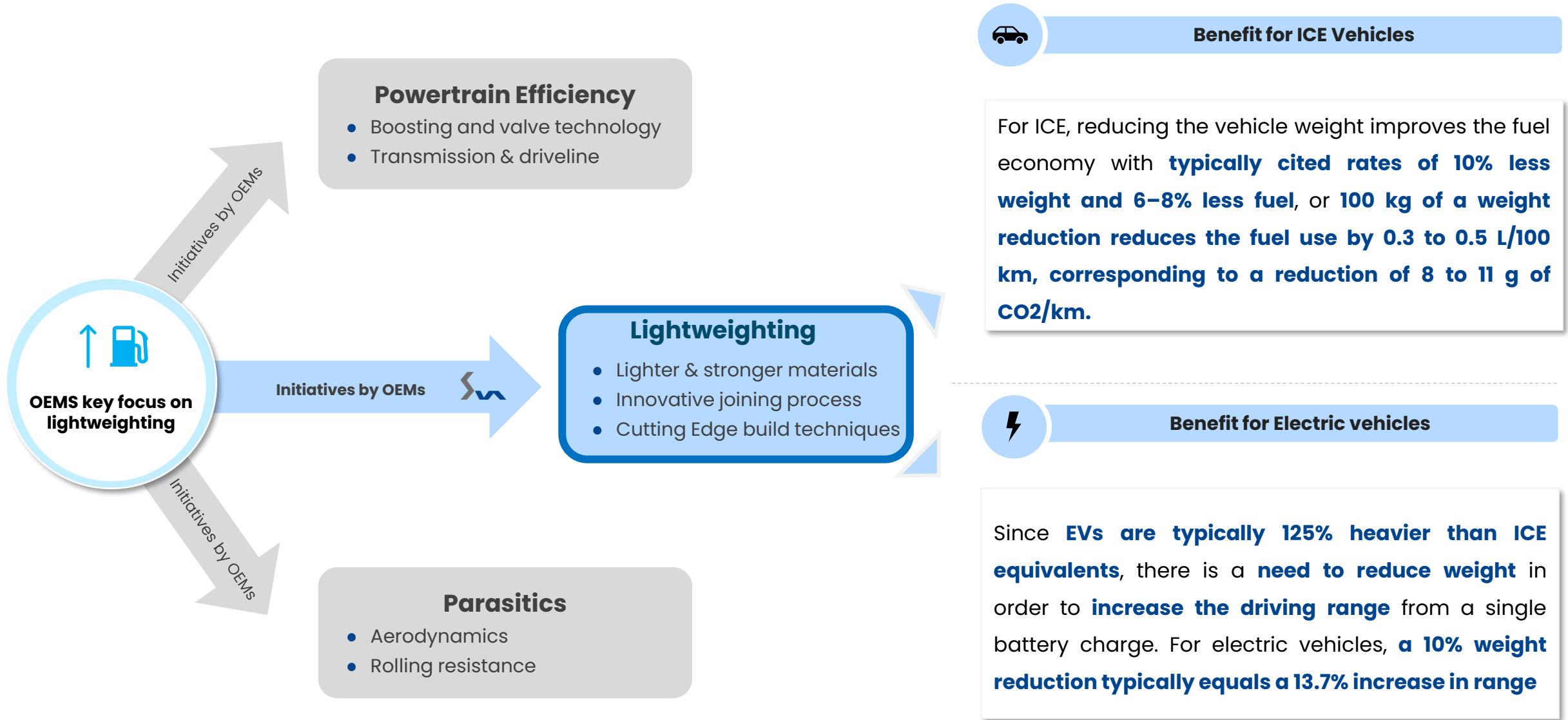
Key Categories	USA & Europe Import Size (USD bn) ¹	China Share (%)	India Share (%)
Engine - Fuel & emission systems	42.6	31%	4%
Cabin & Load Body	25.0	31%	3%
Engine/Engine Components	23.8	16%	4%
Gear Box Parts	20.5	16%	6%
Bearings	8.6	34%	8%
Suspensions	5.3	34%	5%
Axles	5.3	16%	11%
Steering Parts	3.2	24%	5%
Shafts	3.0	23%	12%

Potential ~USD 48bn total export market size with an addressable export market size of ~USD 2.2bn for Sharda Motor for its current product range

Strategic R&D investments leading to world class technology and product experience in emission control systems which act as a key entry barrier for most of the domestic suppliers

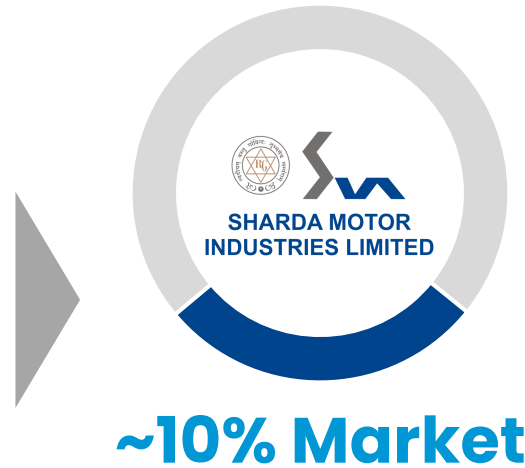
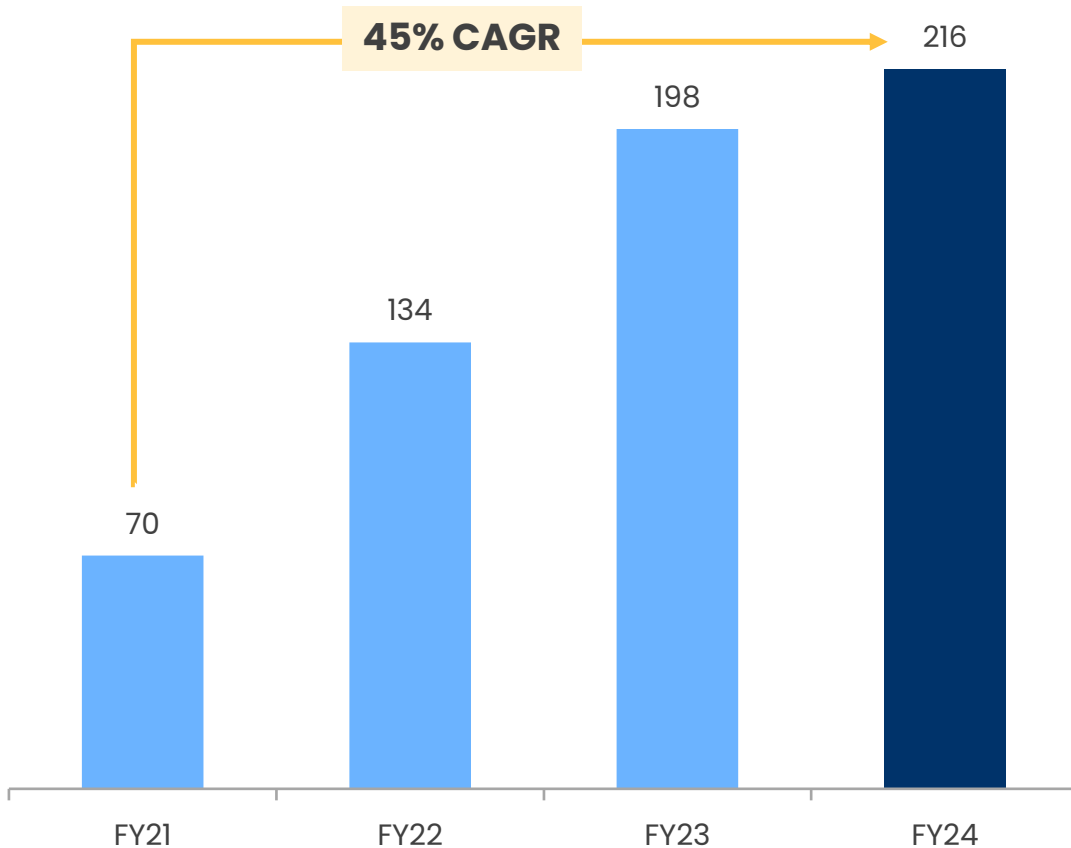
Acceptability from marquee global customers an endorsement of quality

Note : ¹ - Non-nearshore imports excludes imports from North America (Mexico/Canada) for US and imports from western, eastern Europe & Scandinavia for Europe



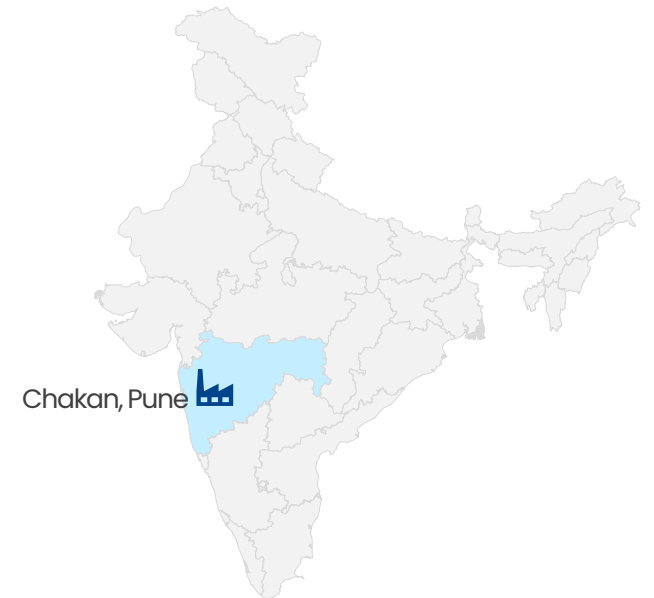
Sharda Motor's suspension business has been growing steadily and achieved a market share of ~10%* Suspension business poised for new highs

Revenue from Suspension Systems (INR Crores)



Share of for control arms in passenger vehicle segment

With the commissioning of Unit III at SMIL's Chakan facility with a focus on suspension systems, the Company is poised to diversify its business further



With control arms business won for marquee OEMs, SMIL's revenue from lightweighting vertical is poised to increase significantly going forward



Mr. Kishan Parikh
Chairman, Non-Executive
Independent Director

- 33+ years of experience in the field of Business Management
- Holds Bachelor's Degree in commerce and has been associated with Jamshedpur Beverages, Pebco Motors Limited and implemented ISO 9001-2000 in favour of Pebco Motors Limited



Mrs. Sharda Relan
Co-Chairperson, Non-Executive
Director

- 38+ years of experience in management in the automobile components sector and financial services
- Holds Bachelor's Degree in commerce and has been associated with the Company since its inception



Mr. Ajay Relan
Managing Director

- Dynamic entrepreneur contributing vast experience in manufacturing automobile components, setting up new projects and their successful implementation
- Completed his B.Com (Hons.) & took three years of training from Harvard Business School, U.S.A.



Mr. Nitin Vishnoi
Executive Director &
Company Secretary

- 32+ years of experience and expertise in Corporate Restructuring, Compliance Management and Corporate Governance
- Fellow member of the Institute of Company Secretaries of India and also holds a Bachelor's degree in Commerce with Honours



**Prof. Ashok Kumar
Bhattacharya**
Independent Non-
Executive Director

- 43+ years of experience in the field of Research in Process Engineering, Physics and Chemistry of solids and their surfaces
- Holds a degree in BSc (Hons), Chemistry, M.Sc., Physical Chemistry, from Indian Institute of Technology, Kharagpur and Ph.D. from Churchill College, University of Cambridge



Dr. Sarita Dhuper
Independent Non-
Executive Director

- 38+ years of experience in the field of Medicine and specialisation in the fields of Pediatrics & obstetrics/ Gynecology and Cardiology
- Holds Bachelor of Medicine & Bachelor of Surgery (MBBS) & Doctorate in Medicine from Maulana Azad Medical School, Delhi University



**Mr. Udayan
Banerjee**
Independent Director

- Led several teams for successful setting up of Manufacturing Units of Automobile Components
- 50+ years of experience with various reputed organizations including Bata Shoes Limited, Stepwel Industries Limited
- Holds Master's Degree in Earth Science from IIT Kharagpur and also holds a diploma in work-study from Work Factor Co. of USA



Mr. Ajay Relan
Managing Director

- Dynamic entrepreneur contributing vast experience in manufacturing automobile components, setting up new projects and their successful implementation
- Completed his B.Com (Hons.) & took three years of training from Harvard Business School, U.S.A.



Mr. Aashim Relan
Chief Executive Officer

- Responsible for managing the Supply Chain, Operations, Strategy & Innovations
- Recognized as one the youngest business leaders in the country
- Graduated in Finance & Economics from Emory University, Atlanta & has various other business certifications



Mr. Puru Aggarwal
President and
Group CFO

- 31+ years of experience and has worked with various leading multinational companies and listed Indian entities including Teva Pharmaceuticals, Coca-Cola India, EY, Vaibhav Global Ltd and Sandhar Technologies Limited
- Qualified CA, CS & Cost Accountant



Mr. Nitin Vishnoi
Executive Director and
Company Secretary

- 32+ years of experience and expertise in Corporate Restructuring, Compliance Management and Corporate Governance
- Fellow member of the Institute of Company Secretaries of India and also holds a Bachelor's degree in Commerce with Honours



Mr. Viekas K Khokha
Sr. Vice President &
Chief Human Resource
Officer

- Brings experience from Management Consulting & P&L/Business Leadership roles across prominent MNCs & leading Indian organizations
- PGDBM from LBSIM, Delhi, Global Fellow in Talent Management from Wharton School, US & BE in Mechanical Engineering from Nagpur University



Mr. Dnyanesh Dandekar
Senior Vice President-
Research And
Development

- 25+ years of experience in development of new products, new technologies as new features in existing products
- Completed his B.E. Mechanical & M.E. Thermal Engineering from Govt. College of Engineering, Karad & Executive MBA from SPJIMR, Mumbai



Mr. KK Sharma
Chief Manufacturing
Officer

- Seasoned specialist in cost-saving strategies and plant operations
- Expertise spans across Customer Relationship Management, Project Management, Industrial Relations, Cost Saving Strategies and Plant Operations
- Hold's a Bachelor's Degree in Commerce from Delhi University



Mr. Paramjeet Singh Senior Vice
President- Sales &
Business Development

- Diverse skillset includes Quality Control, Customer Service and Business Development
- He is a Graduate of Commerce from CCS University, Meerut, and holds an MBA from ICFAI University, Tripura

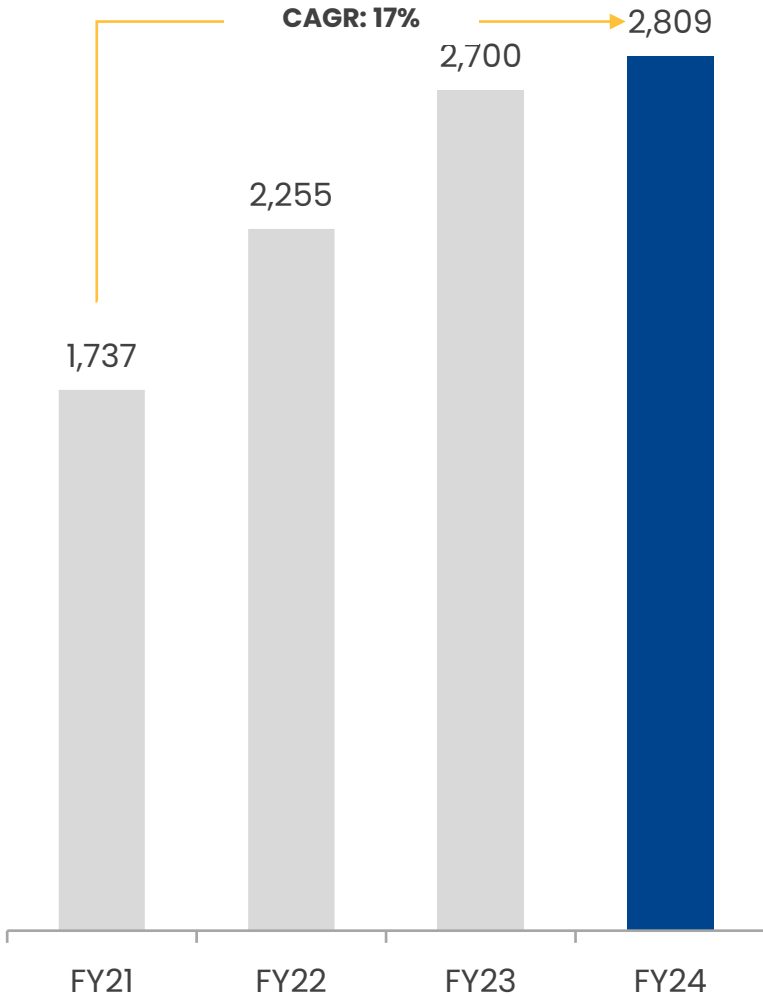
Financial Summary



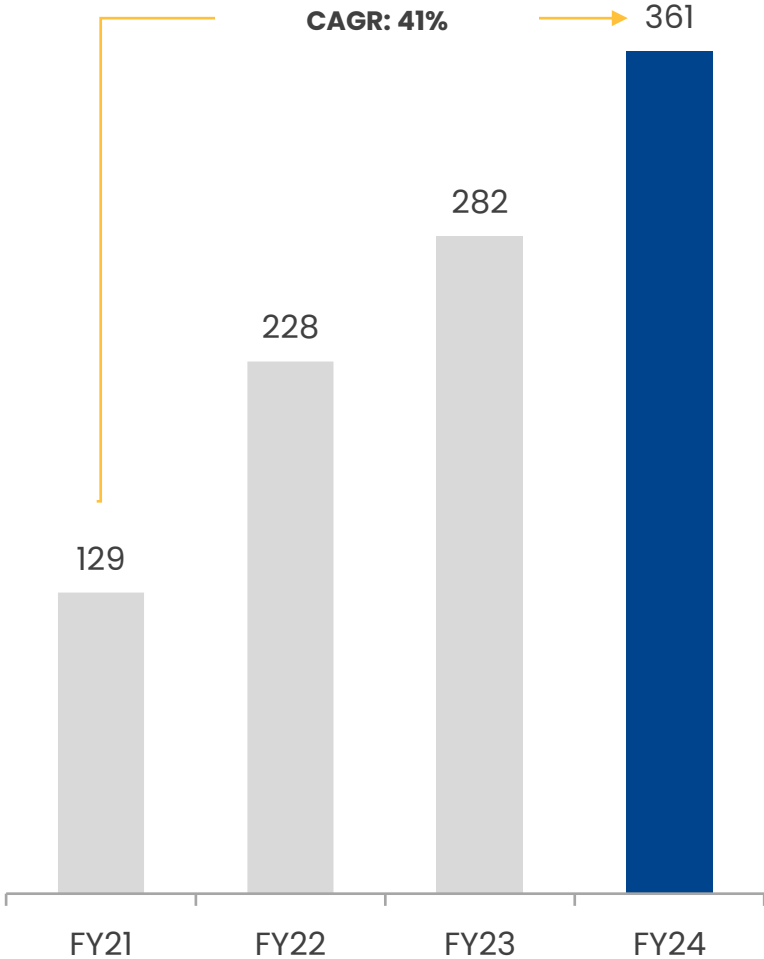
Consolidated Key Financial Highlights (1/2)



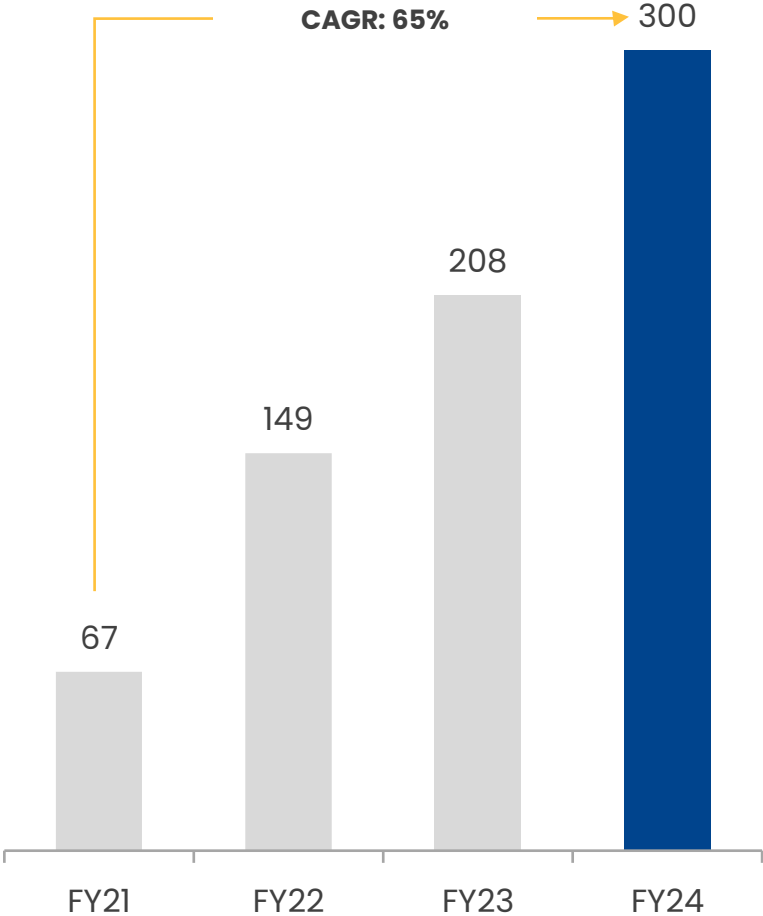
Revenue from Operations (INR Crores)



EBITDA (INR Crores)

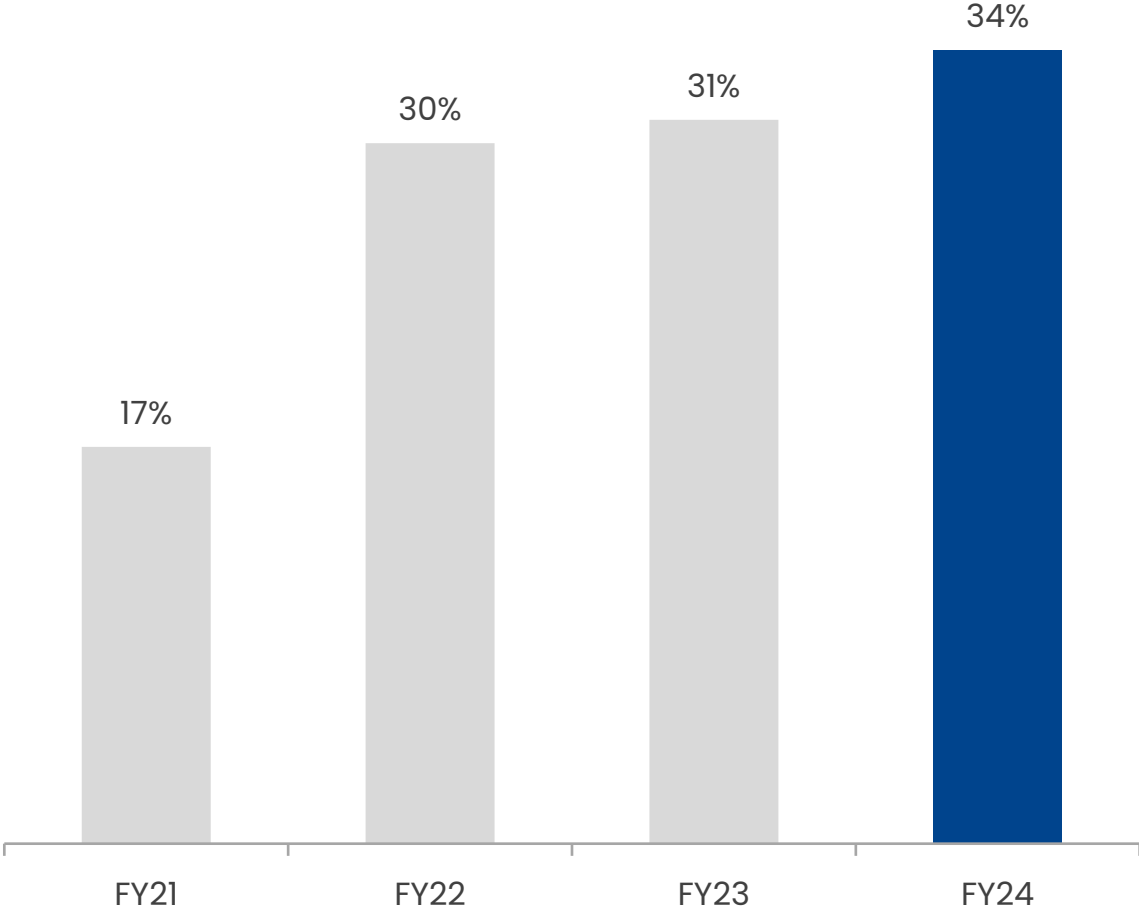


PAT (INR Crores)

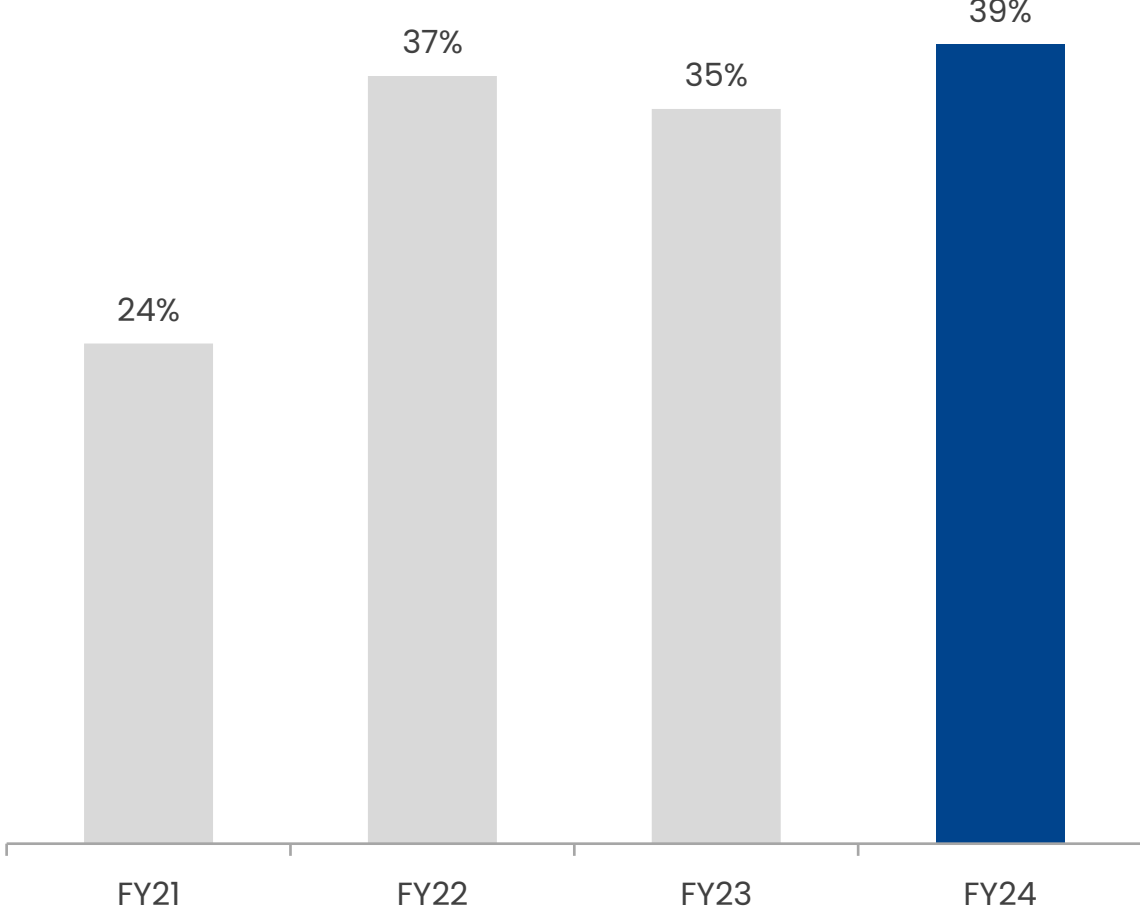




Return on Equity %



Return on Capital Employed



Consolidated Profit & Loss Statement



Particulars (Rs. Crores)	Q4FY24	Q4FY23	YoY	Q3FY24	QoQ	FY24	FY23	YoY
Revenue from Operations	703.4	688.2	2%	689.1	2%	2,809.3	2,699.9	4%
Cost of Goods Sold	519.8	544.5		516.9		2,142.8	2,163.8	
Gross Profit	183.6	143.6	28%	172.2	7%	666.4	536.1	24%
Gross Profit Margin	26.1%	20.9%	523	25.0%		23.7%	19.9%	387
Employee Cost	31.7	25.1		36.5		132.3	98.4	
Other Expenses	52.5	37.4		41.3		172.7	155.9	
EBITDA	99.4	81.1	23%	94.3	5%	361.4	281.8	28%
EBITDA Margin	14.1%	11.8%	235	13.7%		12.9%	10.4%	243
Other Income	28.9	13.7		21.7		87.9	41.7	
Depreciation	14.0	14.1		13.6		52.6	46.3	
EBIT	114.4	80.7	42%	102.5	12%	396.7	277.2	43%
EBIT Margin	16.3%	11.7%	453	14.9%		14.1%	10.3%	385
Finance Cost	0.2	0.2		0.9		2.2	1.9	
Share in Profit/(loss) in JV and Associates	2.6	1.5		0.9		4.7	2.9	
Profit before Tax	116.8	82.1	42%	102.5	14%	399.2	278.2	43%
Tax	28.5	20.0		26.5		99.6	69.9	
Profit After Tax	88.3	62.1	42%	76.0	16%	299.6	208.3	44%
Profit After Tax Margin	12.6%	9.0%	353	11.0%		10.7%	7.7%	295
Other Comprehensive Income	-0.9	0.4		0.3		-0.2	0.9	
Total Comprehensive Income	87.4	62.4	40%	76.2	15%	299.4	209.2	43%
EPS	29.7	20.9		25.6		100.8	70.1	

Consolidated Balance Sheet



		INR Crores			
Equity & Liabilities (Rs. Crores)	Mar-24	Mar-23	Assets (Rs. Crores)	Mar-24	Mar-23
Total Equity	1,005.9	757.9	Non - Current Assets	586.1	269.0
Share Capital	5.9	5.9	Property Plant & Equipment	189.1	186.6
Reserves & Surplus	999.9	751.9	Capital Work In Progress	0.0	0.0
Non-Current Liabilities	33.9	32.4	Right of Use Asset	19.9	22.1
Lease	22.5	23.6	Intangible assets	10.2	12.2
Other Financial Liabilities	0.1	0.1	Financial Assets		
Provisions	10.5	8.7	Investment in JV and Associate	28.8	24.0
Other Liabilities	0.9	0.0	Other Investments	305.0	0.0
Current Liabilities	588.0	598.7	Other Financial Assets	4.1	3.9
Financial Liabilities			Non Current Tax Assets	11.8	7.3
Lease	1.2	1.1	Other Non Current Assets	11.9	6.0
Trade Payables	494.9	515.8	Deferred Tax Assets (net)	5.3	6.8
Other Financial Liabilities	14.0	13.7	Current Assets	1,041.8	1,119.9
Other Current Liabilities	67.5	60.5	Inventories	196.9	204.1
Provisions	10.0	7.6	Financial Assets		
Current Tax Liabilities (net)	0.4	0.0	Investments	334.1	5.7
Total Equity & Liabilities	1,627.8	1,388.9	Trade receivables	227.2	331.5
			Cash and cash equivalents	258.4	157.3
			Bank balances other than cash & cash equivalents	6.3	4.5
			Others Financial Assets	10.1	405.7
			Other Current Assets	8.8	11.3
			Total Assets	1,627.8	1,388.9

Consolidated Cash Flow Statement



INR Crores

Particulars (Rs. Crores)	Consolidated	
	31-Mar-24	31-Mar-23
Net Profit Before Tax	399.2	278.2
Adjustments for: Non -Cash Items / Other Investment or Financial Items	-27.1	7.6
Operating profit before working capital changes	372.1	285.8
Changes in working capital	99.5	-413.0
Cash generated from Operations	471.7	-127.2
Direct taxes paid (net of refund)	-102.1	-73.2
Net Cash from Operating Activities	369.6	-200.4
Net Cash from Investing Activities	-215.2	190.5
Net Cash from Financing Activities	-54.2	-26.6
Net Increase/Decrease in Cash and Cash equivalents	100.1	-36.5
Add: Cash & Cash equivalents at the beginning of the period	157.3	193.4
Effect of fair Value changes on Cash & Cash Equivalents (investment in Liquid Fund)	1.0	0.3
Cash & Cash equivalents at the end of the period	258.4	157.2

Annexures



Particulars



Standalone Financial Statements



Exhaust Systems product portfolio



Suspension Systems product portfolio



Corporate Social Responsibility



Standalone Profit & Loss Statement



INR Crores

Particulars (Rs. Crores)	Q4FY24	Q4FY23	YoY	Q3FY24	QoQ	FY24	FY23	YoY
Revenue from Operations	703.4	688.2	2%	689.1	2%	2,809.3	2,699.9	4%
Cost of Goods Sold	519.8	544.5		516.9		2,142.8	2,163.8	
Gross Profit	183.6	143.6	28%	172.2	7%	666.4	536.1	24%
Gross Profit Margin	26.1%	20.9%		25.0%		23.7%	19.9%	
Employee Cost	31.7	25.1		36.5		132.3	98.4	
Other Expenses	52.5	37.4		41.3		172.7	155.9	
EBITDA	99.4	81.1	23%	94.3	5%	361.4	281.8	28%
EBITDA Margin	14.1%	11.8%		13.7%		12.9%	10.4%	
Other Income	28.9	13.7		21.7		87.9	41.7	
Depreciation	14.0	14.1		13.6		52.6	46.3	
EBIT	114.4	80.7	42%	102.5	12%	396.7	277.2	43%
EBIT Margin	16.3%	11.7%		14.9%		14.1%	10.3%	
Finance Cost	0.2	0.2		0.9		2.2	1.9	
Share in Profit/(loss) in JV and Associates	0.0	0.0		0.0		0.0	0.0	
Profit before Tax	114.2	80.6	42%	101.6	12%	394.5	275.3	43%
Tax	28.5	20.0		26.5		99.6	69.9	
Profit After Tax	85.7	60.5	42%	75.1	14%	294.9	205.4	44%
Profit After Tax Margin	12.2%	8.8%		10.9%		10.5%	7.6%	
Other Comprehensive Income	-0.9	0.4		0.2		-0.3	0.9	
Total Comprehensive Income	84.8	60.9	39%	75.3	13%	294.6	206.3	43%
EPS	28.8	20.4		25.3		99.2	69.1	

Standalone Balance Sheet Statement



Equity & Liabilities (Rs. Crores)	Mar-24	Mar-23
Total Equity	1,025.1	781.8
Share Capital	5.9	5.9
Reserves & Surplus	1,019.2	775.9
Non-Current Liabilities	33.9	32.4
Lease	22.5	23.6
Other Financial Liabilities	0.1	0.1
Provisions	10.5	8.7
Other Liabilities	0.9	0.0
Current Liabilities	588.0	598.7
Financial Liabilities		
Lease	1.2	1.1
Trade Payables	494.9	515.8
Other Financial Liabilities	14.0	13.7
Other Current Liabilities	67.5	60.5
Provisions	10.0	7.6
Current tax liabilities (net)	0.4	0.0
Total Equity & Liabilities	1,647.1	1,412.9

Assets (Rs. Crores)	Mar-24	Mar-23
Non - Current Assets	605.3	292.9
Property Plant & Equipments	189.1	186.6
Capital Work In Progress	0.0	0.0
Right of Use Asset	19.9	22.1
Intangible assets	10.2	12.2
Financial Assets		
Investment in JV and Associate	48.0	48.0
Other Investments	305.0	0.0
Other Financial Assets	4.1	3.9
Non Current Tax Assets	11.8	7.3
Other Non Current Assets	11.9	6.0
Deferred Tax Assets (net)	5.3	6.8
Current Assets	1,041.8	1,119.9
Inventories	196.9	204.1
Financial Assets		
Investments	334.1	5.7
Trade receivables	227.2	331.5
Cash and cash equivalents	258.4	157.3
Bank balances other than cash & cash equivalents	6.3	4.5
Others Financial Assets	10.1	405.7
Other Current Assets	8.8	11.3
Assets held for sale	0.0	0.0
Total Assets	1,647.1	1,412.9

Standalone Cash Flow Statement

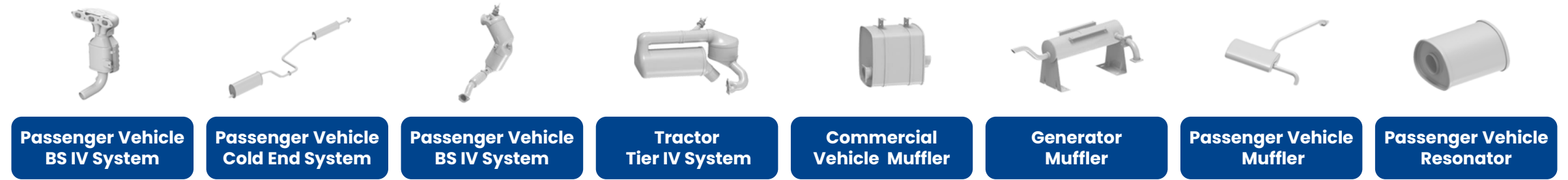







INR Crores

Particulars (Rs. Crores)	Standalone	
	31-Mar-24	31-Mar-23
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Adjustments for: Non -Cash Items / Other Investment or Financial Items	-22.4	10.5
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Effect of fair Value changes on Cash & Cash Equivalents (investment in Liquid Fund)	1.0	0.3
Cash & Cash equivalents at the end of the period	258.4	157.2

- Indian Market Share of ~30% for passenger vehicle segment
- Serving PV, CV and Off-road segment.
- Catering to Domestic & International customers
- Annual Production of ~1 million units
- Plants strategically located across India and present in all automotive hubs
- Catering to most of the OEMs in PV segment
- 3 stamping plants managing all critical stamping in house
- 2 tube mills producing stainless steel and aluminized steel tubes for exhaust systems
- Joint Venture with Purem* (Formally known as Eberspaecher)
- Most of manufacturing units strategically located close to customer location

From an idea to its manufacturing, Sharda Motor leads the market in this category



-  Indian Market Share of ~10% in control arms for passenger vehicle segment
-  Annual Production of ~1.8 lakh units
-  Strategically located manufacturing facilities
-  Concept, Design and Digitizing
-  Development, Project planning, Testing & Validation

Expertise in this arena with its world-class manufacturing processes



**Arm Lower Control Comp
RH 2WD**



**Front Suspension
Assembly**



Upper Arm Assy



**Assy. Lower Link
Complete RH**



Front Axle Assy 4WD



Rear Suspension

Tree Planting



Sharda Motor believes in the preservation of the environment. Our team of volunteers contributed their time, effort and sweat in making the environment better by planting trees and sapling of flowers.

Stop Plastic Pollution



Installed plastic bottle shredding machine at Jamshedpur district of Jharkhand.

Blood Donation Drive



Organized blood donation camps to help hospitals and blood banks to save precious lives.

Covid



Provided Ambulances under the Sharda CSR Foundation Trust in various cities to assist in their fight against Covid



Company



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